



Community Futures Grenville

Empowering Entrepreneurs

What you have *really* done.

Why it *matters*.

(And *how* you did it.)

It started with a vision...



1985

Sandra Lawn, Chair
South Grenville EDC



CFP – Community Initiatives Fund
1st Approval in Canada 1987
Sandra S. Lawn Harbour & Marina



A plan...1987

Business Plan - Grenville BDC



A Federal investment...



Government
of Canada

Lori Seeley
Funder Rep, CFP Advocate
and Friend



A merger...

1990 GBDC

1991 GCF

1995 GCDC

A few name changes...



10 YEARS OF PROGRESS

GCDC celebrates decade of successes

By Christine Endicott

Business News Editor

CARDINAL — The Grenville Community Development Centre celebrated 10 years of success at its annual general meeting held July 19 at the Islander Hotel in Cardinal.

"From the very beginning, our mission has been to provide jobs and economic development in Grenville," chairman Vic Allen said in

ness community's move toward the use of electronic technology, he added.

In 1997, the centre created a program called Grenville 2001, and board members made presentations to community groups, suggesting what success.

Strong leadership...

10 Years – Board and Staff 2000





Engaged board members...

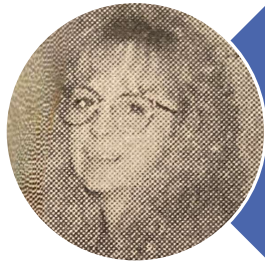
20 Years – Board 2010



Dedicated directors...

35 Years – Board and Staff 2025

Competent staff...



Bonnie Beaunoyer
General Manager

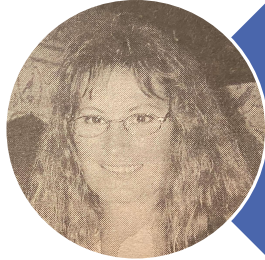


Heather Lawless
Executive Director



Katie Nolan
Executive Director

**Committed
to the
cause...**



Charlotte McArthur



The One and Only



Financial Administrator

Who showed up...



Ben TeKamp
Business Loans Officer



John Doherty
Business Loans Officer



Mike O'Keefe
Business Loans Officer

**With
purpose**



Rod Wallace
Business Loans Officer

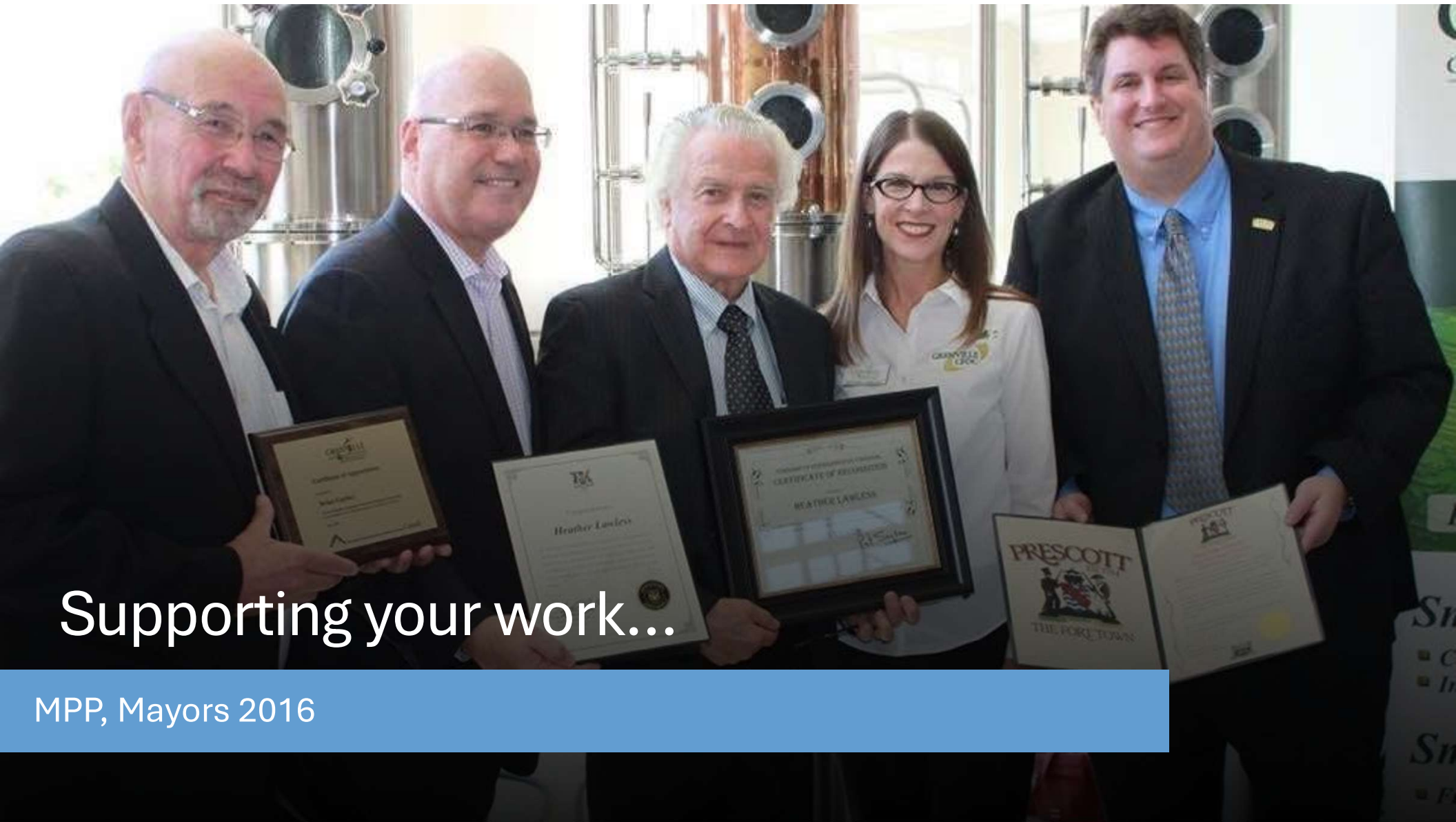


Darren Gallacher
Business Loans Officer



Effective representation...

MP, MPP, Municipal Officials 2025



Supporting your work...

MPP, Mayors 2016



Investing in your success

MPP, Municipal Officials 2024

A trusted network of friends and neighbours...



1000 Islands CDC



CF Ont., Haliburton, Bancroft and Frontenac CFs



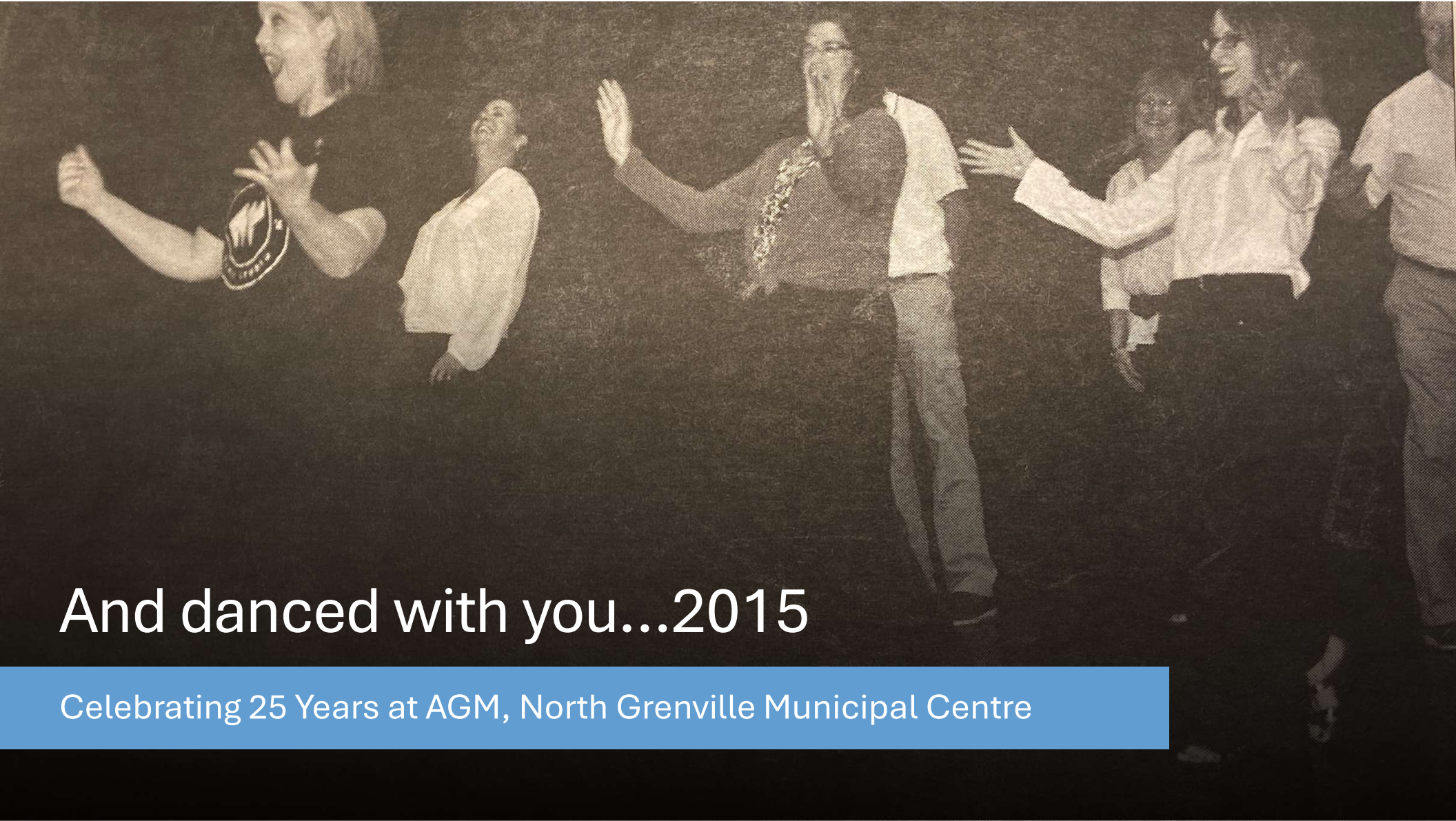
Partners who worked with you...

MPP, United Counties Leeds and Grenville, 1000 Islands CDC



Collaborated with you...

MP, MPP Staff, Small Business Enterprise Centre and 1000 Islands CDC



And danced with you...2015

Celebrating 25 Years at AGM, North Grenville Municipal Centre

EODF funds vital for Grenville projects

MP Gord Brown solidly behind program that boosts local economic development

By DEREK ABMA
Staff Writer

KEMPTVILLE — The Grenville Community Futures Development Corporation held a feel-good event on Monday to celebrate \$532,774 in recent federal-government grants meant to stimulate the local economy.

The money was distributed in Grenville County by Grenville Community Futures, an agency affiliated with Industry Canada, since last June as part of the second round of money from the Eastern Ontario Development Fund (EODF).

Augusta Councillor John Fischl challenged Brown to lobby his government to either maintain or increase EODF funding.

Speaking after the meeting, which attracted about 50 people to the North Grenville Municipal Centre, Brown said he supports the program.

"I have been very vocal internally and publicly about my support of this way to support economic development," he said.

Brown added, "There will be an announcement in the near future pertaining to the EODF."

About 50 projects received EODF funding from the Grenville Community Futures in this round.



line study, a strategic plan for Kemptville College, a study on alternative energy sources for Edwardsburgh-Cardinal Township and new heritage welcome signs for the Town of Prescott.

The four projects combined cost \$117,494.

And it's not just the public sector that has been using the money. Bill LaBerge, owner of O'Carroll's Grocery in Cardinal, used about \$3,200 from the program for a marketing study.

Among the ideas that emerged he said, is to use signs to let people driving down County Road 2 know that this store exists a few blocks to the south, in the village's downtown sector.

"We needed to tap into the Highway 2 access," he said. "And the same goes for the whole downtown community."

The study also told him to advertise more with flyers, which he said was already done.

"It has made a difference," he said.

Grenville Community Futures

Responsive programming...

Celebrating \$1 Million in EODF Investments 2006 – Waiting for EODP

...has gone to Grenville County projects.

"For us, we consider that just a staggering investment," said

Edwardsburgh-Cardinal to study the cost of extending water and sewer services to parts of the municipalities.

about \$1.1 million into Grenville County projects.

Feds renew \$10-million EODP

Many local recipients benefit from regional development program

By Tim Ruhnke
Journal Editor

PRESCOTT – It was a good news/good news event. Many of the recipients of funding from the first round of the Eastern Ontario Development Program (EODP) were on hand at town hall on Friday morning to acknowl-



coverage areas. GCFDC has invested more than \$640,000 in 6 community projects during the past year. Most of the money came from EODP with a smaller amount being taken from GCFDC's operating budget. GCFDC Executive Director Heather Lawless listed the many local initiatives that received EODP support this past year. In thanking Brown for making announcement about program renewal, Lawless noted the political will and community energy which

Significant Federal investment...

\$10 Million for 2007-08 EODP



Government of Canada

The celebration grew



Rural
Innovation
Initiative

**INVESTING IN ADVANCED
MANUFACTURING,
CLEANTECH, DIGITAL
INDUSTRIES AND
AGRI-FOOD.**

This project is funded by the Government
of Canada through the Federal Economic
Development Agency for Southern Ontario.

Canada

2019

Consistently...

And quickly...

2020

COVID RELIEF LOANS



Your business may be eligible for a loan up to

\$60,000

Get the money you need to cover your fixed operating costs

- \$0 application fees
- 0% interest
- \$0 payments until Dec. 31, 2022

- Borrow \$60,000
- Pay back \$40,000*
- Keep \$20,000

*by Dec. 31, 2022. Forgiveness is not available to CEBA recipients. Forgiveness formula has changed. 0% interest is available to Dec. 31, 2025. See website for details.

APPLY NOW!

(COVID-19)



REGIONAL RELIEF AND RECOVERY FUND
COMMUNITY FUTURES
SUPPORTING RURAL COMMUNITIES

GrenvilleCFDC.com

Need Help? Contact:

Darren Gallacher
dgallacher@grenvillecfdc.com
613.925.4275 ext. 22

Available to qualifying businesses in:

- Augusta
- Edwardsburgh/Cardinal
- North Grenville
- Prescott



With the support of the Government of Canada through the Federal Economic Development Agency for Southern Ontario.



Grenville SEA grads launch ventures

Spa, game company, secretarial services among new enterprises

By Christine Endicott

Provincial investment...

Eight new entrepreneurs are presently launching businesses in Grenville's...



IMAGE BY CHRISTINE ENDICOTT

of Big Rig Games Ltd.; Dennis Sandra Amell of Ceramics Plus; quantity surveyor and construc for Ben TeKamp of the Grenville

Self Employment Assistance / Benefit Program 2000

Prescott. The course is funded through Human Resource Development Canada's Self-Employment Assistance Program.

mud-wrapping, massage, body therapy and other spa services.

open in mid-August. Pophal said being laid off gave her the opportunity to fulfill

"I now have enough customers to do it full-time."

Well-wishers offer congratulations, thanks to Ben TeKamp on his retirement

by CONAN de VRIES
 EMC News – They say starting up a small business is one of the most daunting tasks a person can take on, but for the past 16 years, Ben TeKamp has made that task just a little bit easier – and in.

Over the course of his tenure as small business consultant with the Grenville Community Futures Development Corporation and as instructor in the Self-Employment Benefit (SEB) program, more than 815 students have been treated to TeKamp's expert and entertaining tutelage.

On Wednesday, March 1, many of those students joined other well-wishers at Prescott's O'Heaphy's Pub to congratulate TeKamp on a legacy of successful entrepreneurs he will leave when he retires at the end of this year.

TeKamp has taught the nuts and bolts of business and how to start a business, but he's also shown how to overcome adversity. "Gosh, here I go again," he said as he struggled to hold back tears on several occasions during his speech.

Senator Bob Runciman, but one of the more touching tributes came from Finian Paibomesai, who graduated from TeKamp's SEB program in 1996.

The Kemptville-area artist presented his former teacher with an eye-catching painting that he called The Tree of Opportunity and which he thought captured the spirit of TeKamp's approach to his students and his role as their instructor and inspiration.

"I'm happy that Ben was my leader and my mentor," he said, adding that TeKamp's influence will still be felt long after his retirement.

"It doesn't just stop with Ben. The people who have been in the program will pass that knowledge on to others."

When TeKamp got up to speak to the crowd of about 75, packed shoulder-to-shoulder in the O'Heaphy's meeting room, he was composed and in control – but it wouldn't last.

"Gosh, here I go again," he said as he struggled to hold back tears on several occasions during his speech.

that got to him. It was knowing that he'd had a hand in the success of so many people, and it was also seeing so many of them in the crowd.

"I'm just so proud of you," he said. "That's why I'm choking up. I don't give a damn about me retiring."

That was the first of many laughs TeKamp's speech would elicit as he delivered his address with his trademark quick wit. But it wasn't all jokes. The many expressions of gratitude he made to those who contributed to his career and helped him over the years were most heartfelt.

First on his list was the GCFDC.

"The last 16 years that I've worked for this organization have probably been the most enjoyable I have ever had."

He also made clear his admiration for the work done by the GCFDC and the GCFDC members who work there.

"It's a small organization, but they do a pile of work and they do a good job."

He also had kind words to say about the organization's



EMC photo by CONAN de VRIES

Ben TeKamp (right) talks to Ray Marshall, CEO of Brockville General Hospital, during a party held last week in Prescott to celebrate TeKamp's retirement from his position as Small Business Consultant with the Grenville Community Futures Development Corporation and instructor in the Self-Employment Benefits program.

For the SEB Program delivered by Ben TeKamp...

"I'm just so proud of you. That's why I'm choking up. I don't give a damn about me retiring."

Ben TeKamp 2011

...by which to take in the Lawless made sure that his organization could not be "During this time, she made arrangements so that I didn't have to leave the organization," he said.

When he took the job of

...possible," said TeKamp. "I appreciate that." He also offered thanks to the provincial and federal governments and the backing they provided.

"The Ministry [of Training, Colleges, and Universities]

"These are two very important organizations. They have been very helpful."

TeKamp issued a message to everyone in attendance at the send-off was there not to receive gratitude but to give it – to a man who many credit with

The JournalNEWS

Twenty-five years of local business inspiration ends in celebration

By JOE MARTELLE

PRESCOTT - It was a room full of success stories.

On Thursday, October 15, the Grenville Community Futures Development Corporation (GCFDC) hosted a special evening to celebrate the success of the Self-Employment Benefit (SEB) Program. The event, held at the Prescott Golf Club, included over 60 graduates of the program.

It was also a sober event, overshadowed by the fact that the SEB program has recently been discontinued by the federal government.

Funded by the Ministry

other things that have been consistent. One of them is the passion that the entrepreneurs demonstrate," Gilmer concludes.

That excitement was more than evident inside the Golf Club as graduates mingled and mixed, sharing stories and comparing notes. Sue Turner found the program in January 2013. She used the opportunity to create two businesses, "Yoga, Reiki and More" and "Home Minding Plus". Both endeavors are still very much alive and thriving in the local community.

Wade Mooney is a graduate. The Brockville native was one of the last

leges and Universities, says retaining the program did not make economic sense at the current time.

"We recognize that there are success stories of people who have been helped by the OSEB, but overall the program's success rate has been less than ideal," Blazina stated in an email to the Journal. "For example, from 2011-12 to 2013-14, 12 months after completing the program only 37 per cent of surveyed participants were self-employed and still operating their business full-time, with their business as the primary source of income. The government has a responsibility to al-



Followed by Cathy Gilmer

25 Years of the Self Employment Benefit Program 2015

Executive Director of Grenville Cor
Gilmer, Small Business Consulta
25 years of local successes with t
JOURNAL PHOTO/BLA

Class training and con-
ing, as well as income
port to those who

when he started his own
construction business.
"My dad really benefited

employment and training
services will continue to be
able to do so, and we will

SEB program.

successful training programs

the success of the program

25 years of success of t

Empowering entrepreneurs...

"Their staff are extremely helpful and knowledgeable. Grenville CFDC has been critical to the success of our business."

*Tom Graham, Owner
TD Graham + Associates*



"We were seeking flexible financing options to assist with the expansion of our fertilizer operations and Grenville CFDC really stepped up."

*Ryan Brophy, President
V6 Agronomy Inc.*



With business financing...



B&H YOUR COMMUNITY GROCER

"Grenville CFDC helped us invest in new equipment so that we could create a sustainable business. Working with Grenville CFDC is very simple and I highly recommend it to anybody looking to borrow money to grow their business."

- Jim Beveridge, Kemptville



THE VILLAGE PANTRY

"Grenville CFDC really wants to help your business. They are active in the community and that is so important for business people"

- The Village Pantry, Spencerville

And business advice



IG WEALTH MANAGEMENT

"Grenville CFDC has been very supportive throughout the whole process and I would highly recommend other businesses inquire about how they may be able to help them as well."

- Victor Dorey, Augusta Township



"They've helped us expand and grow our business across Canada and the United States."

Scott Rowat, Owner
CommonGoals Software
Prescott

Grenville CFDC
Finance. Innovation. Success.
GrenvilleCFDC.com



ROB THOMPSON HOTELS

"Plans for the growth of our boutique hotel business are taking shape. We couldn't have done it without the help of Grenville CFDC. They have helped our dream become a reality."

- Rob Thompson, Kemptville

"Never doubt that a small group of thoughtful, committed individuals can change the world. Indeed, it's the only thing that ever has."

Margaret Mead



Community Futures Grenville
Empowering Entrepreneurs

